# **Cornerstone Community Bancorp Reports Financial Results For the Fourth Quarter and Full Year Ended December 31, 2017**

**Red Bluff, CA – January 30, 2018** – Cornerstone Community Bancorp (**OTC Pink: CRSB**) announced today its financial results for the fourth quarter and full year ended December 31, 2017.

The Company reported net income of \$184,000 for the three months ended December 31, 2017 compared to net income of \$457,000 for the same period last year. Diluted earnings per share were \$0.13 for the three months ended December 31, 2017 compared to \$0.35 for the same period last year. Fourth quarter results were impacted by a \$400,000 net charge to the provision for income taxes related to a revaluation of the net deferred tax asset associated with the passage of the Tax Cuts and Jobs Act.

The return on average assets for the three months ended December 31, 2017 was 0.32% and the return on average equity was 4.11%.

For the year ended December 31, 2017, the Company reported net income of \$1,638,000 compared to net income of \$1,353,000 for the same period last year. Diluted earnings per share were \$1.20 for the year ended December 31, 2017 compared to \$1.02 for the same period last year.

The return on average assets for the year ended December 31, 2017 was 0.77% and the return on average equity was 9.63%.

President and CEO, Jeff Finck, stated, "We are very pleased with the solid growth in loans, deposits and earnings in 2017. Also, the construction of our new building in Red Bluff is proceeding nicely and we look forward to its anticipated completion in 2018."

#### **Net Interest Income**

Net interest income increased by 22% to \$2,226,000 for the quarter ended December 31, 2017 compared to \$1,819,000 for the same quarter last year. For the year ended December 31, 2017, net interest income increased by 21% to \$8,100,000 compared to \$6,679,000 for the same period last year.

#### **Provision for credit losses**

No provision for credit losses was recorded for the quarters ended December 31, 2017 and 2016.

The Company recorded a \$215,000 provision for credit losses for the year ended December 31, 2017 compared to no provision for the same period last year.

#### **Non-Interest Income**

Non-interest income for the quarter ended December 31, 2017 was \$243,000 compared to \$257,000 for the quarter ended December 31, 2016. For the year ended December 31, 2017, non-interest income was \$1,223,000 compared to \$760,000 for the same period last year.

#### Non-Interest Expense

Non-interest expense was \$1,477,000 for the quarter ended December 31, 2017 compared to \$1,301,000 for the same period last year. For the year ended December 31, 2017, non-interest expense was \$5,645,000 compared to \$5,145,000 for the same period last year.

### **Balance Sheet**

The Company had total assets at December 31, 2017 of \$229.0 million compared to \$194.4 million at December 31, 2016.

Total loans, net of unearned income at December 31, 2017 were \$184.8 million compared to \$150.4 million at December 31, 2016, representing an increase of \$34.4 million, or 22.9%.

Total deposits were \$196.6 million at December 31, 2017 compared to total deposits of \$161.1 million at December 31, 2016, representing an increase of \$35.5 million, or 22.1%.

## **Credit Quality**

The allowance for loan losses was \$1,847,000, or 1.00% of loans, net of unearned income at December 31, 2017, compared to \$1,623,000, or 1.08% of loans, net of unearned income at December 31, 2016. There were no nonperforming assets at December 31, 2017 compared to \$11,000 at December 31, 2016.

#### Capital

At December 31, 2017, shareholders' equity totaled \$17.7 million compared to \$15.7 million at December 31, 2016. Book value per share increased by 8.4% to \$13.99 per share at December 31, 2017 compared to \$12.90 per share at December 31, 2016.

#### **About Cornerstone Community Bancorp**

Cornerstone Community Bancorp, a bank holding company headquartered in Red Bluff, California, serves the Red Bluff and Redding communities through its wholly-owned subsidiary, Cornerstone Community Bank with a headquarters office in Red Bluff and two banking offices in Redding. The Bank provides commercial banking services to small and mid-size businesses, including professional service firms, real estate developers and investors and not-for-profit organizations and to their owners and other individuals. Additional information about the Bank is available on its website at <u>www.bankcornerstone.com</u>

#### **Forward-Looking Statements**

This press release contains forward-looking statements. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of the management of Cornerstone Community Bancorp and on information available to management at the time these statements were made. There are a number of factors, many of which are beyond Cornerstone Community Bancorp's control, which could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forwardlooking statements include, among others, the following possibilities: (1) competitive pressures among depository and other financial institutions may increase significantly; (2) revenues may be lower than expected; (3) changes in the interest rate environment may reduce interest margins; (4) general economic conditions, either nationally or regionally, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduced demand for credit; (5) legislative or regulatory changes, including changes in accounting standards and tax laws, may adversely affect the businesses in which Cornerstone Community Bancorp is engaged; (6) competitors may have greater financial resources and develop products that enable such competitors to compete more successfully than Cornerstone Community Bancorp; and (7) adverse changes may occur in the securities markets or with respect to inflation. Forward-looking statements speak only as of the date they are made. Except as required by law, Cornerstone Community Bancorp does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

#### Contacts

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## CORNERSTONE COMMUNITY BANCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in Thousands)

	12/31/17		0	9/30/17	06/30/17		03/31/17		12/31/16		
ASSETS											
Cash and due from banks	\$	4,630	\$	4,465	\$	3,516	\$	3,809	\$	3,360	
Federal funds sold		20		20		20		20		20	
Interest-bearing deposits		17,077		24,930		13,739		16,773		17,225	
Investment securities		12,274		12,486		12,793		13,052		13,338	
Loans held for sale		-		-		2,603		-		3,974	
Loans, net of unearned income		184,814		173,452		169,070		159,768		150,413	
Allowance for loan losses		(1,847)		(1,847)		(1,778)		(1,773)		(1,623)	
Loans, net		182,967		171,605		167,292		157,995		148,790	
Premises and equipment, net		5,121		3,102		2,006		1,854		1,032	
Other assets		6,950		7,001		8,605		6,460		6,643	
Total assets	\$	229,039	\$	223,609	\$	210,574	\$	199,963	\$	194,382	
LIABILITIES											
Deposits:											
Demand noninterest-bearing	\$	38,348	\$	37,977	\$	33,101	\$	27,439	\$	23,042	
Demand interest-bearing		26,311		25,434		24,610		23,392		22,490	
Money market and savings		68,715		65,909		59,759		60,877		62,161	
Time deposits of less than \$100,000		18,510		18,333		19,020		18,984		18,595	
Time deposits of \$100,000 or more		44,731		43,658		42,565		35,317		34,804	
Total deposits		196,615		191,311		179,055		166,009		161,092	
Federal Home Loan Bank borrowings		9,000		9,000		9,000		12,000		12,000	
Subordinated debentures		4,892		4,890		4,887		4,885		4,883	
Interest payable and other liabilities		821		955		868		865		746	
Total liabilities		211,328		206,156		193,810		183,759		178,721	
SHAREHOLDERS' EQUITY											
Common stock		13,333		13,258		13,115		13,092		12,925	
Retained Earnings		4,282		4,113		3,557		3,050		2,659	
Accumulated other comprehensive income (loss)		96		82		92		62		77	
Total shareholders' equity		17,711		17,453		16,764		16,204		15,661	
Total liabilities and shareholders' equity	\$	229,039	\$	223,609	\$	210,574	\$	199,963	\$	194,382	
Total equity / total assets		7.73%		7.81%		7.96%		8.10%		8.06%	
Book value per share	\$	13.99	\$	13.90	\$	13.53	\$	13.08	\$	12.90	
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# CORNERSTONE COMMUNITY BANCORP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars in Thousands)

		Th	ree m	onths en	Year ended						
	12	2/31/17	09/	/30/17	1	2/31/16	12	2/31/17	12/31/16		
INTEREST INCOME Loans	\$	2,495	\$	2,365	\$	2,002	\$	9,068	\$	7,493	
Federal funds sold	φ	2,495	φ	2,303	φ	2,002	φ	9,008	φ	7,495	
Investment securities		- 78		- 76		- 79		313		- 324	
Other		98		78		91		313		208	
Total interest income		2,671		2,519		2,172		9,698		8,025	
INTEREST EXPENSE											
Deposits:											
Interest-bearing demand		13		13		11		47		39	
Money market and savings		120		106		92		415		316	
Time deposits		185		166		117		623		456	
Other		127		128		133		513		535	
Total interest expense		445		413		353		1,598		1,346	
Net interest income		2,226		2,106		1,819		8,100		6,679	
Provision for credit losses		-		65		-		215		-	
Net interest income after provision											
for credit losses		2,226		2,041		1,819		7,885		6,679	
NON-INTEREST INCOME											
Service charges on deposit accounts		47		44		45		181		165	
Gain on sale of loans		102		239		127		662		335	
Gain (loss) on sale of other real estate owned		-		-		-		-		(77)	
Gain (loss) on sale of securities		-		-		-		-		-	
Other non-interest income		94		106		85		380		337	
Total non-interest income		243		389		257		1,223		760	
OPERATING EXPENSES											
Salaries and benefits		799		790		730		3,058		2,766	
Premises and fixed assets		143		141		137		562		574	
Other		535		554		434		2,025		1,805	
Total operating expenses		1,477		1,485		1,301		5,645		5,145	
Income before income taxes		992		945		775		3,463		2,294	
Income taxes		808		389		318		1,825		941	
NET INCOME	\$	184	\$	556	\$	457	\$	1,638	\$	1,353	
EARNINGS PER SHARE											
Basic earnings per share	\$	0.15	\$	0.45	\$	0.38	\$	1.32	\$	1.09	
Diluted earnings per share	\$	0.13	\$	0.41	\$	0.35	\$	1.20	\$	1.02	
Average common shares outstanding	1,	261,647	1,2	43,006	1,	,206,756	1,	244,544	1,	236,141	
Average common and equivalent											
shares outstanding	1,	382,565	1,3	67,810	1,	,304,164	1,	363,429	1,	330,522	
PERFORMANCE MEASURES											
Return on average assets		0.32%		1.02%		0.94%		0.77%		0.73%	
Return on average equity		4.11%		12.80%		11.74%		9.63%		8.85%	
Net interest margin		4.09%		4.03%		3.85%		3.99%		3.78%	
Efficiency ratio		59.82%		59.52%		62.67%		60.55%		69.16%	