# Cornerstone Community Bancorp Reports Financial Results For the Third Quarter Ended September 30, 2022

**Red Bluff, CA – October 20, 2022** – Cornerstone Community Bancorp (**OTC Pink: CRSB**) announced today its financial results for the third quarter ended September 30, 2022.

The Company reported net income of \$1,936,000 for the three months ended September 30, 2022 compared to net income of \$2,085,000 for the same period last year. Diluted earnings per share were \$1.27 for the three months ended September 30, 2022 compared to \$1.38 for the same period last year.

The return on average assets for the three months ended September 30, 2022 was 1.30% and the return on average equity was 23.11%. The tax-equivalent net interest margin was 3.60% for the three months ended September 30, 2022 compared to 3.66% for the same period last year and the efficiency ratio was 49.42% for the three months ended September 30, 2022 compared to 38.37% for the same period last year.

For the nine months ended September 30, 2022, the Company reported net income of \$5,317,000 compared to net income of \$5,948,000 for the same period last year. Diluted earnings per share were \$3.48 for the nine months ended September 30, 2022 compared to \$3.96 for the same period last year.

The return on average assets for the nine months ended September 30, 2022 was 1.21% and the return on average equity was 20.48%.

President and CEO, Matt Moseley stated, "We continue to produce strong returns on assets and equity. Credit quality remains strong with no nonperforming assets. Operating expenses have increased as the bank continues to hire and build its infrastructure for future growth."

### **Net Interest Income**

Net interest income increased to \$5,196,000 for the quarter ended September 30, 2022 compared to \$4,756,000 for the same quarter last year. For the nine months ended September 30, 2022, net interest income increased to \$14,151,000 compared to \$13,212,000 for the same period last year.

### **Provision for credit losses**

Provision for credit losses were \$40,000 for the quarter ended September 30, 2022 compared to \$400,000 for the same quarter last year. For the nine months ended September 30, 2022, the Company recorded a \$113,000 provision for credit losses compared to \$900,000 for the same period last year.

### **Non-Interest Income**

Non-interest income for the quarter ended September 30, 2022 was \$265,000 compared to \$652,000 for the quarter ended September 30, 2021. For the nine months ended September 30, 2022, non-interest income was \$795,000 compared to \$2,013,000 for the same period last year.

### **Non-Interest Expense**

Non-interest expense was \$2,699,000 for the quarter ended September 30, 2022 compared to \$2,075,000 for the same period last year. For the nine months ended September 30, 2022, non-interest expense was \$7,368,000 compared to \$5,965,000 for the same period last year.

### **Balance Sheet**

Total loans, net of unearned income, at September 30, 2022 were \$400.5 million compared to \$388.5 million at September 30, 2021.

Total deposits were \$545.3 million at September 30, 2022 compared to total deposits of \$500.1 million at September 30, 2021.

# **Credit Quality**

The allowance for loan losses was \$5,172,000, or 1.29% of loans, net of unearned income, at September 30, 2022, compared to \$4,909,000, or 1.26% of loans, net of unearned income, at September 30, 2021. There were no nonperforming assets at September 30, 2022 and September 30, 2021.

# Capital

At September 30, 2022, shareholders' equity totaled \$30.6 million compared to \$35.5 million at September 30, 2021. At September 30, 2022, the Company's book value per common share was \$20.81 compared to \$24.37 at September 30, 2021. During the nine months ended September 30, 2022, increasing interest rates resulted in a decline in the fair value of available for sale investment securities. This impact is reflected in the decline in accumulated other comprehensive income (AOCI) to \$(12,763,000) at September 30, 2022, compared to \$(378,000) at September 30, 2021. Excluding AOCI, book value increased to \$29.50 at September 30, 2022, compared to \$24.63 at September 30, 2021.

AOCI has no effect on Cornerstone Community Bank's (the Bank) regulatory capital ratios as the Bank opted to exclude it from regulatory capital calculations. At September 30, 2022, the Bank's total risk-based capital ratio was 13.39% and its tier 1 capital to risk weighted assets ratio was 12.18%. The Bank remains well capitalized under the regulatory framework for prompt corrective action.

### About Cornerstone Community Bancorp

Cornerstone Community Bancorp, a bank holding company headquartered in Red Bluff, California, serves the Red Bluff, Redding and Anderson communities through its wholly-owned subsidiary, Cornerstone Community Bank with a headquarters office in Red Bluff, two banking offices in Redding and one in Anderson. The Bank provides commercial banking services to small and mid-size businesses, including professional service firms, real estate developers and investors and not-for-profit organizations and to their owners and other individuals. Additional information about the Bank is available on its website at <u>www.bankcornerstone.com</u>

### **Forward-Looking Statements**

This release may contain certain forward-looking statements that are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact Cornerstone Community Bancorp's earnings in future periods. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "intend," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Factors that could cause future results to vary materially from current management expectations include, but are not limited to, natural disasters (such as wildfires and earthquakes), pandemics such as COVID-19 and the economic impact caused directly by the disease and by government responses thereto, general economic conditions, economic uncertainty in the United States and abroad, changes in interest rates, deposit flows, real estate values, costs or effects of acquisitions, competition, changes in accounting principles, policies or guidelines, legislation or regulation (including the Coronavirus Aid, Relief and Economic Security Act of 2022), interruptions of utility service in our markets for sustained periods, and other economic, competitive, governmental, regulatory and technological factors (including external fraud and cybersecurity threats) affecting Cornerstone Community Bancorp's operations, pricing, products and services. Forward-looking statements speak only as of the date they are made. Except as required by law, Cornerstone Community Bancorp does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

### Contacts

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### CORNERSTONE COMMUNITY BANCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED) (Dollars in Thousands)

09/30/22 06/30/22 03/31/22 12/31/21 09/30/21 ASSETS Cash and due from banks \$ 6,011 \$ 5,230 \$ 4,175 \$ 4,552 \$ 4,765 Federal funds sold 122 121 121 121 2,600 Interest-bearing deposits 57.618 48.277 73.629 77.933 24,636 Investment securities 95,511 102,692 108,253 99,748 110,470 Loans held for sale 399,156 400,480 387,374 Loans, net of unearned income 375,369 388,532 (5,077) Allowance for loan losses (5, 172)(5,059)(4,909)(5, 132)395,308 394,024 Loans, net 370,292 382,315 383,623 14,691 14,757 14,784 Premises and equipment, net 14,671 13,567 Other assets 21,261 20,588 16,930 15,622 14,863 590,502 Total assets \$ 585,623 \$ 579,652 \$ 603,580 \$ 554,524 LIABILITIES Deposits: Demand noninterest-bearing \$ 129,236 \$ 130,249 \$ 131,136 \$ 174,282 \$ 141,734 Demand interest-bearing 138,630 131,623 126,331 131,368 131,964 Money market and savings 201,316 201,106 196,653 163,946 150,149 Time deposits 76,576 78,167 76,121 78,111 76,291 545,303 547,707 Total deposits 539,554 532,287 500,138 Borrowings and other obligations 5,000 5,000 \_ Subordinated debentures 11,738 11,720 11,715 11,732 11,726 Interest payable and other liabilities 2,892 2,631 1,899 2,134 2,151 559,933 553,917 519,004 Total liabilities 545,912 566,561 SHAREHOLDERS' EQUITY 14,964 15,079 15,009 14,913 14,814 Common stock 28,368 24,726 23,051 21,084 Retained Earnings 26,432 (5,995) Accumulated other comprehensive income (loss) (12,763)(9,805)(945)(378) 30,569 35,520 Total shareholders' equity 31,706 33,740 37,019 Total liabilities and shareholders' equity \$ 590,502 585,623 579,652 603,580 554,524 \$ \$ \$ \$ Total equity / total assets 5.18% 5.41% 5.82% 6.13% 6.41% \$ 20.81 \$ 22.93 \$ 25.31 \$ Book value per share 21.51 \$ 24.37 Shares outstanding 1,469,091 1,474,091 1,471,591 1,462,591 1,457,591

#### CORNERSTONE COMMUNITY BANCORP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars in Thousands)

	Three months ended						Nine months ended			
	09/30/22		06/30/22		09/30/21	09/30/22		09/30/21		
INTEREST INCOME										
Loans	\$	5,018	\$ 4,485	5 §	5 4,772	:	\$ 13,851	\$	13,602	
Federal funds sold		1		-	-		1		3	
Investment securities		543	464	1	360		1,378		739	
Other		354	146		35		558		120	
Total interest income		5,916	5,095	5	5,167	-	15,788		14,464	
INTEREST EXPENSE										
Deposits:										
Interest-bearing demand		130	64	1	46		240		138	
Money market and savings		260	147	7	96		524		276	
Time deposits		182	131	l	107		420		345	
Other		148	148	3	162		453		493	
Total interest expense		720	490	)	411	_	1,637		1,252	
Net interest income		5,196	4.605	5	4,756		14,151		13,212	
Provision for credit losses		40	55	5	400		113		900	
Net interest income after provision						_				
for credit losses		5,156	4,550	)	4,356	_	14,038		12,312	
NON-INTEREST INCOME		( -			(2)		200		150	
Service charges on deposit accounts		67	62		62		200		179	
Gain on sale of loans		-		-	396		-		1,231	
Gain (loss) on sale of other real estate owned		-		-	-		-		-	
Gain (loss) on sale of securities		-		-	-		-		(45)	
Other non-interest income		198	204		194	_	595		648	
Total non-interest income		265	266	)	652	—	795		2,013	
OPERATING EXPENSES										
Salaries and benefits		1,408	1,219	)	1,048		3,773		2,695	
Premises and fixed assets		227	194	1	150		612		590	
Other		1,064	1,013	3	877		2,983		2,680	
Total operating expenses		2,699	2,420	5	2,075	_	7,368		5,965	
Income before income taxes		2,722	2,390	)	2,933		7,465		8,360	
Income taxes		786	684	1	848		2,148		2,412	
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NET INCOME	\$	1,936	\$ 1,706	5 \$	\$ 2,085	=	\$ 5,317	\$	5,948	
EARNINGS PER SHARE										
Basic earnings per share	\$	1.31	\$ 1.10	5 \$	5 1.43		\$ 3.61	\$	4.09	
Diluted earnings per share	\$	1.27	\$ 1.12	2 §	5 1.38		\$ 3.48	\$	3.96	
Average common shares outstanding	1,	473,276	1,472,168	3	1,456,531	-	1,471,582	1	,452,768	
Average common and equivalent						=				
shares outstanding	1,	523,830	1,529,540	)	1,512,738	=	1,528,628	1	,503,150	
DEDEODMANCE MEASURES	_			_				_		
PERFORMANCE MEASURES		1.30%	1.189	V.a.	1.53%		1.21%		1.48%	
Return on average assets		23.11%								
Return on average equity					23.52%		20.48%		23.98%	
Tax-equivalent net interest margin		3.60%			3.66%		3.37%		3.48%	
Efficiency ratio		49.42%	49.80	/0	38.37%		49.30%		39.18%	