# Cornerstone Community Bancorp Reports Financial Results For the Fourth Quarter and Full Year Ended December 31, 2020 

Red Bluff, CA - January 21, 2021 - Cornerstone Community Bancorp (OTC Pink: CRSB) announced today its financial results for the fourth quarter ended December 31, 2020.

The Company reported net income of $\$ 2,059,000$ for the three months ended December 31, 2020 compared to net income of $\$ 884,000$ for the same period last year. Diluted earnings per share were $\$ 1.36$ for the three months ended December 31, 2020 compared to $\$ 0.58$ for the same period last year.

The return on average assets for the three months ended December 31, 2020 was $1.68 \%$ and the return on average equity was $27.70 \%$. The tax-equivalent net interest margin was $3.81 \%$ for the three months ended December 31, 2020 compared to $4.03 \%$ for the same period last year and the efficiency ratio declined to $39.69 \%$ for the three months ended December 31, 2020 compared to $58.78 \%$ for the same period last year.

For the year ended December 31, 2020, the Company reported net income of $\$ 4,626,000$ compared to net income of $\$ 3,452,000$ for the same period last year. Diluted earnings per share were $\$ 3.04$ for the year ended December 31, 2020 compared to $\$ 2.27$ for the same period last year.

The return on average assets for the year ended December 31, 2020 was $1.09 \%$ and the return on average equity was $16.53 \%$.

Net income for the year ended December 31, 2020 reflects a $\$ 1.6$ million provision for credit losses related to the economic uncertainties of the COVID-19 pandemic.

President and CEO, Jeff Finck stated, "We had a record quarter and year. During the year, our team was busy helping both new and existing customers through the Paycheck Protection Program (PPP) application process. During the fourth quarter, the team was helping them navigate the forgiveness process. These efforts served to strengthen relationships with existing customers and attract new ones."

## Net Interest Income

Net interest income increased to $\$ 4,465,000$ for the quarter ended December 31, 2020 compared to $\$ 2,834,000$ for the same quarter last year. Fourth quarter 2020 net interest income was driven by accelerated PPP fee recognition from borrower forgiveness processing. For the year ended December 31, 2020, net interest income increased to $\$ 13,836,000$ compared to $\$ 10,971,000$ for the same period last year.

The Company's tax-equivalent net interest margin was $3.81 \%$ for the fourth quarter of 2020 and $3.45 \%$ for the year ended December 31, 2020.

## Provision for credit losses

There was no provision for credit losses recorded for the quarter ended December 31, 2020 compared to $\$ 100,000$ for the same quarter last year. For the year ended December 31, 2020, the Company recorded a $\$ 1,600,000$ provision for credit losses compared to $\$ 340,000$ for the same period last year.

## Non-Interest Income

Non-interest income for the quarter ended December 31, 2020 was $\$ 345,000$ compared to $\$ 201,000$ for the quarter ended December 31, 2019. For the year ended December 31, 2020, noninterest income was $\$ 1,239,000$ compared to $\$ 1,206,000$ for the same period last year.

## Non-Interest Expense

Non-interest expense was $\$ 1,909,000$ for the quarter ended December 31, 2020 compared to $\$ 1,784,000$ for the same period last year. For the year ended December 31, 2020, non-interest expense was $\$ 7,156,000$ compared to $\$ 7,071,000$ for the same period last year.

## Balance Sheet

Interest-bearing deposits increased $\$ 74.2$ million at December 31, 2020 compared to December 31, 2019. Investment securities increased $\$ 37.0$ million at December 31, 2020 compared to December 31, 2019.

Total loans, net of unearned income at December 31, 2020 were $\$ 332.2$ million compared to $\$ 241.7$ million at December 31, 2019.

Total deposits were $\$ 433.3$ million at December 31, 2020 compared to total deposits of $\$ 253.4$ million at December 31, 2019.

## Credit Quality

The allowance for loan losses was $\$ 4,009,000$, or $1.21 \%$ of loans, net of unearned income at December 31, 2020, compared to $\$ 2,409,000$, or $1.00 \%$ of loans, net of unearned income at December 31, 2019. There were no nonperforming assets at December 31, 2020 and December 31, 2019.

## Capital

At December 31, 2020, shareholders' equity totaled $\$ 30.1$ million compared to $\$ 25.8$ million at December 31, 2019. Book value was $\$ 20.87$ per share at December 31, 2020 compared to $\$ 17.79$ per share at December 31, 2019.

During the fourth quarter of 2020, the Company repurchased 49,800 shares of its common stock for a total of $\$ 900,368$.

## About Cornerstone Community Bancorp

Cornerstone Community Bancorp, a bank holding company headquartered in Red Bluff, California, serves the Red Bluff and Redding communities through its wholly-owned subsidiary, Cornerstone Community Bank with a headquarters office in Red Bluff and two banking offices in Redding. The Bank provides commercial banking services to small and mid-size businesses, including professional service firms, real estate developers and investors and not-for-profit organizations and to their owners and other individuals. Additional information about the Bank is available on its website at www.bankcornerstone.com

## Forward-Looking Statements

This release may contain certain forward-looking statements that are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact Cornerstone Community Bancorp's earnings in future periods. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "intend," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Factors that could cause future results to vary materially from current management expectations include, but are not limited to, natural disasters (such as wildfires and earthquakes), pandemics such as COVID-19 and the economic impact caused directly by the disease and by government responses thereto, general economic conditions, economic uncertainty in the United States and abroad, changes in interest rates, deposit flows, real estate values, costs or effects of acquisitions, competition, changes in accounting principles, policies or guidelines, legislation or regulation (including the Tax Cuts \& Jobs Act of 2017 and the Coronavirus Aid, Relief and Economic Security Act of 2020), interruptions of utility service in our markets for sustained periods, and other economic, competitive, governmental, regulatory and technological factors (including external fraud and cybersecurity threats) affecting Cornerstone Community Bancorp's operations, pricing, products and services. Forward-looking statements speak only as of the date they are made. Except as required by law, Cornerstone Community Bancorp does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

## Contacts

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## CORNERSTONE COMMUNITY BANCORP

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in Thousands)

|  | 2/31/20 |  | 9/30/20 |  | 6/30/20 |  | 03/31/20 |  | 2/31/19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3,811 | \$ | 5,455 | \$ | 6,350 | \$ | 4,965 | \$ | 6,038 |
|  | 14,166 |  | 5,045 |  | 10,402 |  | 17,385 |  | 4,575 |
|  | 77,045 |  | 62,110 |  | 73,310 |  | 18,928 |  | 2,825 |
|  | 50,336 |  | 50,699 |  | 16,173 |  | 13,144 |  | 13,355 |
|  | - |  | - |  | - |  | - |  |  |
|  | 332,176 |  | 342,416 |  | 333,620 |  | 250,353 |  | 241,662 |
|  | $(4,009)$ |  | $(4,009)$ |  | $(4,009)$ |  | $(3,859)$ |  | $(2,409)$ |
|  | 328,167 |  | 338,407 |  | 329,611 |  | 246,494 |  | 239,253 |
|  | 11,581 |  | 10,992 |  | 11,095 |  | 11,180 |  | 11,216 |
|  | 12,255 |  | 12,577 |  | 11,882 |  | 11,330 |  | 11,093 |
| \$ 497,361 |  | \$ | 485,285 | \$ | 458,823 | \$ | 323,426 | \$ | 288,355 |

## LIABILITIES

Deposits:
Demand noninterest-bearing
Demand interest-bearing
Money market and savings
Time deposits of less than $\$ 100,000$
Time deposits of $\$ 100,000$ or more
Total deposits
Borrowings and other obligations
Subordinated debentures
Interest payable and other liabilities
Total liabilities

| \$ 108,147 | \$ | 103,824 | \$ | 96,395 | \$ | 58,357 | \$ | 52,352 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 108,097 |  | 104,819 |  | 90,633 |  | 51,608 |  | 52,058 |
| 146,655 |  | 87,035 |  | 79,550 |  | 77,273 |  | 74,560 |
| 15,418 |  | 21,103 |  | 22,925 |  | 26,503 |  | 18,395 |
| 55,021 |  | 54,695 |  | 51,919 |  | 54,274 |  | 56,016 |
| 433,338 |  | 371,476 |  | 341,422 |  | 268,015 |  | 253,381 |
| 15,000 |  | 78,136 |  | 83,136 |  | 23,000 |  | 3,000 |
| 16,645 |  | 4,923 |  | 4,920 |  | 4,917 |  | 4,914 |
| 2,294 |  | 1,854 |  | 1,765 |  | 1,382 |  | 1,235 |
| 467,277 |  | 456,389 |  | 431,243 |  | 297,314 |  | 262,530 |

## SHAREHOLDERS' EQUITY

Common stock
Retained Earnings
Accumulated other comprehensive income (loss)
Total shareholders' equity
Total liabilities and shareholders' equity

Total equity / total assets
Book value per share
Shares outstanding

|  | 14,584 |  | 15,462 |  | 15,440 |  | 15,336 |  | 15,264 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15,136 |  | 13,077 |  | 11,841 |  | 10,557 |  | 10,510 |
|  | 364 |  | 357 |  | 299 |  | 219 |  | 51 |
|  | 30,084 |  | 28,896 |  | 27,580 |  | 26,112 |  | 25,825 |
| \$ | 497,361 | \$ | 485,285 | \$ | 458,823 | \$ | 323,426 | \$ | 288,355 |
|  | 6.05\% |  | 5.95\% |  | 6.01\% |  | 8.07\% |  | 8.96\% |
| \$ | 20.87 | \$ | 19.38 | \$ | 18.50 | \$ | 17.63 | \$ | 17.79 |
|  | 1,441,241 |  | 1,491,041 |  | 1,491,041 |  | 1,481,041 |  | 1,452,041 |

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

## (Dollars in Thousands)

| Three months ended |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $12 / 31 / 20$ | $09 / 30 / 20$ | $12 / 31 / 19$ |


| Year ended |  |
| :---: | :---: |
| $12 / 31 / 20$ | $12 / 31 / 19$ |

## INTEREST INCOME

Loans
Federal funds sold
Investment securities
Other
Total interest income

| $\$$ | 4,761 | $\$$ | 3,695 | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
|  | 2 | 3,349 |  |  |
|  | 162 | 161 | 40 |  |
|  | 51 | 33 | 65 |  |
|  | 4,976 | 3,890 | 3,584 |  |


| $\$$ | 15,424 | $\$$ |
| ---: | ---: | ---: |
|  | 24 | 13,065 |
|  | 495 | 175 |
|  | 174 | 238 |
|  | 16,117 | 13,922 |

## INTEREST EXPENSE

Deposits:
Interest-bearing demand
Money market and savings
Time deposits
Other
Total interest expense

| 55 | 51 | 50 |
| ---: | ---: | ---: |
| 80 | 79 | 241 |
| 155 | 198 | 351 |
| 221 | 186 | 108 |
| 511 | 514 | 750 |
|  |  |  |
| 4,465 | 3,376 | 2,834 |
| - | - | 100 |


| 181 | 139 |
| ---: | ---: |
| 464 | 906 |
| 944 | 1,465 |
| 692 | 441 |
| 2,281 | 2,951 |
|  |  |
| 13,836 | 10,971 |
| 1,600 | 340 |
|  |  |
| 12,236 | 10,631 |

## NON-INTEREST INCOME

Service charges on deposit accounts
Gain on sale of loans
Gain (loss) on sale of other real estate owned

| 55 | 49 | 61 |
| ---: | ---: | ---: |
| 61 | - | - |
| - | - | - |
| - | 91 | - |
| 229 | 156 | 140 |
| 345 | 296 | 201 |


| 222 | 255 |
| ---: | ---: |
| 247 | 417 |
| - | - |
| 91 | - |
| 679 | 534 |
| 1,239 | 1,206 |

## OPERATING EXPENSES

Salaries and benefits
Premises and fixed assets
Other
Total operating expenses

| 970 | 979 | 887 |
| ---: | ---: | ---: |
| 182 | 200 | 239 |
| 757 | 760 | 658 |
| 1,909 | 1,939 | 1,784 |
|  |  |  |
|  | 2,901 | 1,733 |
|  | 842 | 497 |
|  |  |  |
| $\$$ | 2,059 | $\$$ |


| 3,280 | 3,636 |  |
| ---: | ---: | ---: |
|  | 891 | 859 |
| 2,985 | 2,576 |  |
| 7,156 | 7,071 |  |
|  |  |  |
|  | 6,319 | 4,766 |
|  | 1,693 | 1,314 |
|  |  |  |
| $\$$ | 4,626 | $\$$ |

## EARNINGS PER SHARE

Basic earnings per share
Diluted earnings per share
Average common shares outstanding
Average common and equivalent
shares outstanding

| $\$$ | 1.39 | $\$$ | 0.83 | $\$$ | 0.61 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 1.36 | $\$$ | 0.81 | $\$$ | 0.58 |
| $1,477,361$ | $1,491,041$ | $1,442,639$ |  |  |  |
|  |  |  |  |  |  |
| $1,511,365$ | $1,522,872$ | $1,527,238$ |  |  |  |


| $\$$ | 3.12 | $\$$ | 2.41 |
| :--- | ---: | ---: | ---: |
| $\$$ | 3.04 | $\$$ | 2.27 |
| $1,483,575$ | $1,435,255$ |  |  |
|  |  |  |  |
| $1,522,714$ | $1,521,093$ |  |  |

## PERFORMANCE MEASURES

Return on average assets
Return on average equity
Tax-equivalent net interest margin
Efficiency ratio

| $1.68 \%$ | $1.05 \%$ | $1.16 \%$ |
| ---: | ---: | ---: |
| $27.70 \%$ | $17.36 \%$ | $13.87 \%$ |
| $3.81 \%$ | $2.99 \%$ | $4.03 \%$ |
| $39.69 \%$ | $52.81 \%$ | $58.78 \%$ |


| $1.09 \%$ | $1.22 \%$ |
| ---: | ---: |
| $16.53 \%$ | $14.33 \%$ |
| $3.45 \%$ | $4.21 \%$ |
| $47.47 \%$ | $58.07 \%$ |

