## **Cornerstone Community Bancorp Reports Financial Results For the First Quarter Ended March 31, 2020**

**Red Bluff, CA – April 24, 2020** – Cornerstone Community Bancorp (**OTC Pink: CRSB**) announced today its financial results for the first quarter ended March 31, 2020.

The Company reported net income of \$47,000 for the three months ended March 31, 2020 compared to net income of \$785,000 for the same period last year. Diluted earnings per share were \$0.03 for the three months ended March 31, 2020 compared to \$0.52 for the same period last year. Net income reflected a \$1.5 million provision for credit losses related to the economic uncertainties of the COVID-19 pandemic.

President and CEO, Jeff Finck, stated, "We've been focused on the health and safety of our employees and customers and helping them with loan payment deferrals and government relief programs. The Company is well-capitalized and has sufficient liquidity and financial strength to continue to meet the needs our community during this time of crisis. Our entire team has been working hard to serve our customers. We are participating in the Small Business Administration's Paycheck Protection Program under the Coronavirus Aid, Relief and Economic Security ("CARES") Act. To date, we've funded over 300 loans totaling over \$65 million under the Paycheck Protection Program."

#### **Net Interest Income**

Net interest income increased to \$2,842,000 for the quarter ended March 31, 2020 compared to \$2,629,000 for the same quarter last year.

#### **Provision for credit losses**

The Company recorded a \$1,450,0000 provision for credit losses for the quarter ended March 31, 2020 compared to \$90,000 for the same quarter last year.

#### **Non-Interest Income**

Non-interest income for the quarter ended March 31, 2020 was \$394,000 compared to \$325,000 for the quarter ended March 31, 2019.

#### **Non-Interest Expense**

Non-interest expense was \$1,898,000 for the quarter ended March 31, 2020 compared to \$1,756,000 for the same period last year.

#### **Income Taxes**

The first quarter 2020 provision for income tax was impacted by tax benefits from the exercise of stock options.

#### **Balance Sheet**

The Company had total assets at March 31, 2020 of \$323.4 million compared to \$266.0 million at March 31, 2019.

Total loans, net of unearned income at March 31, 2020 were \$250.4 million compared to \$214.5 million at March 31, 2019.

Total deposits were \$268.0 million at March 31, 2020 compared to total deposits of \$231.0 million at March 31, 2019.

#### **Credit Quality**

The allowance for loan losses was \$3,859,000, or 1.54% of loans, net of unearned income at March 31, 2020, compared to \$2,235,000, or 1.04% of loans, net of unearned income at March 31, 2019. There were no nonperforming assets at March 31, 2020 and March 31, 2019.

#### Capital

At March 31, 2020, shareholders' equity totaled \$26.1 million compared to \$23.0 million at March 31, 2019. Book value per share was \$17.63 per share at March 31, 2020 compared to \$16.02 per share at March 31, 2019.

#### **About Cornerstone Community Bancorp**

Cornerstone Community Bancorp, a bank holding company headquartered in Red Bluff, California, serves the Red Bluff and Redding communities through its wholly-owned subsidiary, Cornerstone Community Bank with a headquarters office in Red Bluff and two banking offices in Redding. The Bank provides commercial banking services to small and mid-size businesses, including professional service firms, real estate developers and investors and not-for-profit organizations and to their owners and other individuals. Additional information about the Bank is available on its website at www.bankcornerstone.com

#### **Forward-Looking Statements**

This release may contain certain forward-looking statements that are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact Cornerstone Community Bancorp's earnings in future periods. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "intend," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Factors that could cause future results to vary materially from current management expectations include, but are not limited to, natural disasters (such as wildfires and earthquakes), pandemics such as

COVID-19 and the economic impact caused directly by the disease and by government responses thereto, general economic conditions, economic uncertainty in the United States and abroad, changes in interest rates, deposit flows, real estate values, costs or effects of acquisitions, competition, changes in accounting principles, policies or guidelines, legislation or regulation (including the Tax Cuts & Jobs Act of 2017 and the Coronavirus Aid, Relief and Economic Security Act of 2020), interruptions of utility service in our markets for sustained periods, and other economic, competitive, governmental, regulatory and technological factors (including external fraud and cybersecurity threats) affecting Cornerstone Community Bancorp's operations, pricing, products and services. Forward-looking statements speak only as of the date they are made. Except as required by law, Cornerstone Community Bancorp does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

#### **Contacts**

Jeffrey P. Finck President & CEO 530.222.1460 Patrick E. Phelan Chief Financial Officer 530.222.1460

### CORNERSTONE COMMUNITY BANCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in Thousands)

|   | 03/31/20 1 |           | 12/31/19 09/30/19 |         | 06/30/19 |         | 03/31/19 |           |    |         |
|---|------------|-----------|-------------------|---------|----------|---------|----------|-----------|----|---------|
|   |            |           |                   |         |          |         |          |           |    |         |
| ASSETS  |            |           |                   |         |          |         |          |           |    |         |
| Cash and due from banks                       | \$         | 4,965     | \$                | 6,038   | \$       | 9,271   | \$       | 11,122    | \$ | 5,744   |
| Federal funds sold                            |            | 17,385    |                   | 4,575   |          | 21,117  |          | 13,520    |    | 8,836   |
| Interest-bearing deposits                     |            | 18,928    |                   | 2,825   |          | 15,779  |          | 8,166     |    | 11,186  |
| Investment securities                         |            | 13,144    |                   | 13,355  |          | 5,577   |          | 7,010     |    | 7,720   |
| Loans held for sale                           |            | -         |                   | -       |          | -       |          | -         |    | -       |
| Loans, net of unearned income                 |            | 250,353   |                   | 241,662 |          | 233,342 |          | 222,199   |    | 214,476 |
| Allowance for loan losses                     | _          | (3,859)   |                   | (2,409) |          | (2,317) |          | (2,345)   |    | (2,235) |
| Loans, net                                    |            | 246,494   |                   | 239,253 |          | 231,025 |          | 219,854   |    | 212,241 |
| Premises and equipment, net                   |            | 11,180    |                   | 11,216  |          | 11,297  |          | 11,316    |    | 10,154  |
| Other assets                                  |            | 11,330    |                   | 11,093  |          | 10,428  |          | 18,359    |    | 10,151  |
| Total assets                                  | \$         | 323,426   | \$                | 288,355 | \$       | 304,494 | \$       | 289,347   | \$ | 266,032 |
| LIABILITIES                                   |            |           |                   |         |          |         |          |           |    |         |
| Deposits:                                     |            |           |                   |         |          |         |          |           |    |         |
| Demand noninterest-bearing                    | \$         | 58,357    | \$                | 52,352  | \$       | 59,432  | \$       | 54,439    | \$ | 50,564  |
| Demand interest-bearing                       | Ψ          | 51,608    | Ψ                 | 52,058  | Ψ        | 52,024  | Ψ        | 48,839    | Ψ  | 38,434  |
| Money market and savings                      |            | 77,273    |                   | 74,560  |          | 81,926  |          | 79,614    |    | 74,628  |
| Time deposits of less than \$100,000          |            | 26,503    |                   | 18,395  |          | 18,957  |          | 19,331    |    | 15,099  |
| Time deposits of \$100,000 or more            |            | 54,274    |                   | 56,016  |          | 57,854  |          | 53,940    |    | 52,250  |
| Total deposits                                | _          | 268,015   |                   | 253,381 |          | 270,193 |          | 256,163   |    | 230,975 |
| Federal Home Loan Bank borrowings             |            | 23,000    |                   | 3,000   |          | 3,000   |          | 3,000     |    | 6,000   |
| Subordinated debentures                       |            | 4,917     |                   | 4,914   |          | 4,911   |          | 4,908     |    | 4,906   |
| Interest payable and other liabilities        |            | 1,382     |                   | 1,235   |          | 1,543   |          | 1,325     |    | 1,190   |
| Total liabilities                             | _          | 297,314   |                   | 262,530 |          | 279,647 |          | 265,396   |    | 243,071 |
| Total hadrities                               |            | 277,314   |                   | 202,330 |          | 217,041 |          | 203,370   |    | 243,071 |
| SHAREHOLDERS' EQUITY                          |            |           |                   |         |          |         |          |           |    |         |
| Common stock                                  |            | 15,336    |                   | 15,264  |          | 15,146  |          | 15,122    |    | 15,088  |
| Retained Earnings                             |            | 10,557    |                   | 10,510  |          | 9,626   |          | 8,753     |    | 7,842   |
| Accumulated other comprehensive income (loss) |            | 219       |                   | 51      |          | 75      |          | 76        |    | 31      |
| Total shareholders' equity                    |            | 26,112    |                   | 25,825  |          | 24,847  |          | 23,951    |    | 22,961  |
| Total liabilities and shareholders' equity    | \$         | 323,426   | \$                | 288,355 | \$       | 304,494 | \$       | 289,347   | \$ | 266,032 |
| Total equity / total assets                   |            | 8.07%     |                   | 8.96%   |          | 8.16%   |          | 8.28%     |    | 8.63%   |
| Book value per share                          | \$         | 17.63     | \$                | 17.79   | \$       | 17.34   | \$       | 16.71     | ¢  | 16.02   |
| Shares outstanding                            |            | 1,481,041 |                   | 17.79   |          | 17.34   |          | 1,433,041 | \$ | 16.02   |
|   |            | , - ,     |                   | , - ,   |          | ,,      |          | ,,        |    | ,,      |

# CORNERSTONE COMMUNITY BANCORP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (Dollars in Thousands)

|  |          | Three months ended |    |          |          |          |  |
|--|----------|--------------------|----|----------|----------|----------|--|
|  | 03/31/20 |                    | 1  | 2/31/19  | 03/31/19 |          |  |
| INTEREST INCOME                                |          |                    |    |          |          |          |  |
| Loans  | \$       | 3,356              | \$ | 3,349    | \$       | 3,130    |  |
| Federal funds sold                             | Ψ        | 17                 | Ψ  | 40       | Ψ        | 14       |  |
| Investment securities                          |          | 90                 |    | 65       |          | 63       |  |
| Other  |          | 45                 |    | 130      |          | 121      |  |
| Total interest income                          |          | 3,508              |    | 3,584    |          | 3,328    |  |
| INTEREST EXPENSE                               |          |                    |    |          |          |          |  |
| Deposits:                                      |          |                    |    |          |          |          |  |
| Interest-bearing demand                        |          | 35                 |    | 50       |          | 22       |  |
| Money market and savings                       |          | 186                |    | 241      |          | 216      |  |
| Time deposits                                  |          | 331                |    | 351      |          | 344      |  |
| Other  |          | 114                |    | 108      |          | 117      |  |
| Total interest expense                         |          | 666                |    | 750      |          | 699      |  |
| Net interest income                            |          | 2,842              |    | 2,834    |          | 2,629    |  |
| Provision for credit losses                    |          | 1,450              |    | 100      |          | 90       |  |
| Net interest income after provision            |          | ,                  |    |          |          |          |  |
| for credit losses                              |          | 1,392              |    | 2,734    |          | 2,539    |  |
| NON-INTEREST INCOME                            |          |                    |    |          |          |          |  |
| Service charges on deposit accounts            |          | 72                 |    | 61       |          | 45       |  |
| Gain on sale of loans                          |          | 186                |    | _        |          | 149      |  |
| Gain (loss) on sale of other real estate owned |          | _                  |    | _        |          | _        |  |
| Gain (loss) on sale of securities              |          | _                  |    | _        |          | _        |  |
| Other non-interest income                      |          | 136                |    | 140      |          | 131      |  |
| Total non-interest income                      |          | 394                |    | 201      |          | 325      |  |
| OPERATING EXPENSES                             |          |                    |    |          |          |          |  |
| Salaries and benefits                          |          | 939                |    | 887      |          | 934      |  |
| Premises and fixed assets                      |          | 252                |    | 239      |          | 182      |  |
| Other  |          | 707                |    | 658      |          | 640      |  |
| Total operating expenses                       |          | 1,898              |    | 1,784    |          | 1,756    |  |
| Income before income taxes                     |          | (112)              |    | 1,151    |          | 1,108    |  |
| Income taxes                                   |          | (159)              |    | 267      |          | 323      |  |
| NET INCOME                                     | \$       | 47                 | \$ | 884      | \$       | 785      |  |
| EADAINICC DED CITA DE                          |          |                    |    |          |          |          |  |
| EARNINGS PER SHARE                             | \$       | 0.03               | \$ | 0.61     | \$       | 0.55     |  |
| Basic earnings per share                       |          |                    | _  |          |          |          |  |
| Diluted earnings per share                     | \$       | 0.03               | \$ | 0.58     | \$       | 0.52     |  |
| Average common shares outstanding              | 1,       | 480,668            | 1  | ,442,639 | 1.       | ,432,208 |  |
| Average common and equivalent                  |          |                    |    |          |          |          |  |
| shares outstanding                             |          | 532,685            | 1  | ,527,238 | 1.       | ,516,515 |  |
| PERFORMANCE MEASURES                           |          |                    |    |          |          |          |  |
| Return on average assets                       |          | 0.06%              |    | 1.16%    |          | 1.18%    |  |
| Return on average equity                       |          | 0.71%              |    | 13.87%   |          | 13.84%   |  |
| Net interest margin                            |          | 4.09%              |    | 4.03%    |          | 4.35%    |  |
| Efficiency ratio                               |          | 58.65%             |    | 58.78%   |          | 59.44%   |  |